

# Right is Right

A book on values & life skills



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# How to Win a Friend

A friend is a priceless jewel. He makes you smile and encourages you to succeed. He lends an ear, shares your joy and sorrow, and always opens his heart to you.

Friends think alike. To win a friend, you must put yourself in his shoes, see life from his perspective. Sometimes, it becomes difficult because you are wrapped up in your own life. You have your own goals and your own worries.

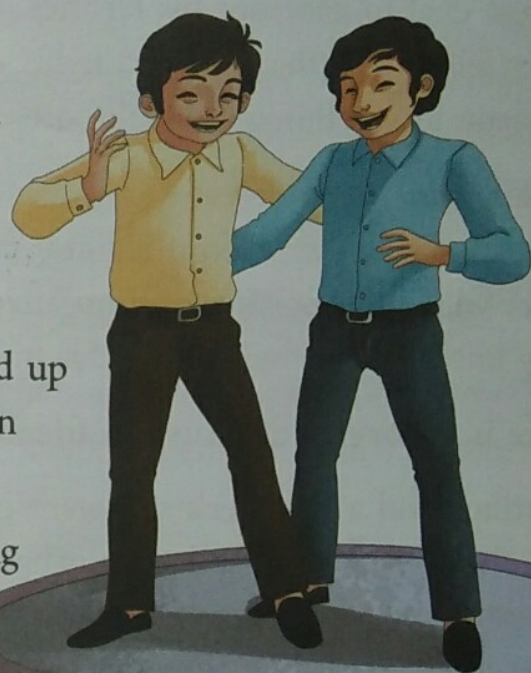
The secret of dealing with people is giving them a feeling of importance. He who can do this, has the whole world with him; he who cannot, walks a lonely path. A child grows up and learns to assert himself in life because he has received from his parents a feeling of importance.

Best friends need not meet often. If the bond between two friends is strong, they can endure even long distances. They find a way of being in touch despite busy schedules. True friendship never fades away; in fact, it grows better with time. True friendship thrives on trust, inspiration and comfort. The voice of "Hello" over the phone makes the friend aware of the well-being of his friend.

If you become genuinely interested in other people, they will like you. Smile and that would make a good impression of yourself. Address a person by his name because to him that is the sweetest and most important sound.

An easy way to become a good friend is by being a good listener. Encourage others to talk about themselves. Make the other person feel important and do it sincerely to make people like you instantly.

True friends are not opportunists. They don't help because they have something to gain out of it. True friendship is selfless. Best friends support even when the whole world deserts you. It is not easy getting true friends, and if you have even one true friend, consider yourself blessed. In this world of cynics, flatterers and backstabbers, there are still some people who are worthy to be friends.



The following are some effective ways to win friends:

The only way to get the best of an argument is to avoid it. Always show respect for the other person's opinions and never tell him that he is wrong because this will hurt his ego. If you are wrong, admit it. The safety valve in handling complaints is to let the other man talk a great deal to ease out his feelings. If you wish another man to support your idea, let the other fellow feel that the idea is his and that would make him co-operate with you. Try honestly to see things from the other person's point of view and you will win a friend.

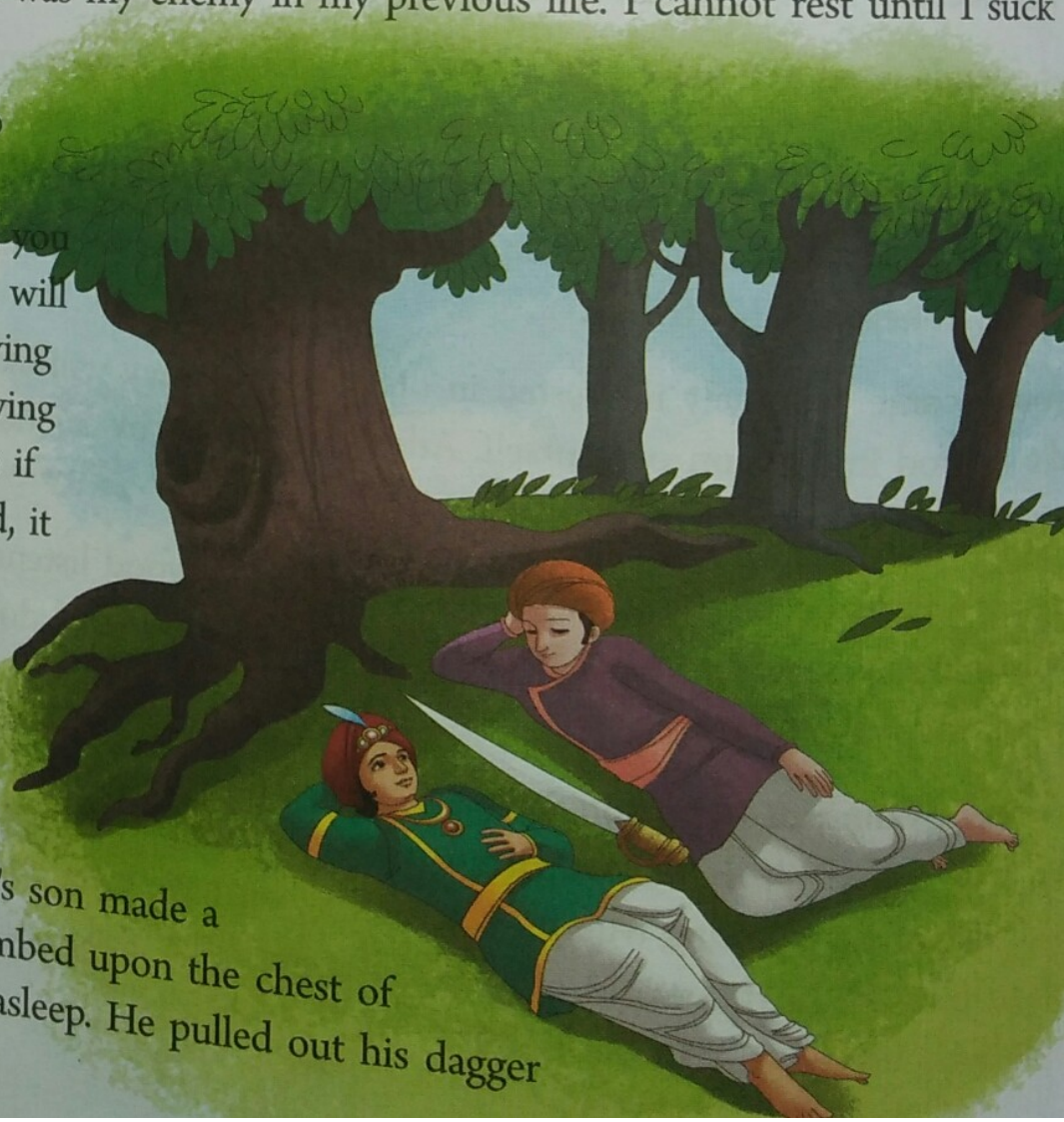
True friends don't desert each other when there is trouble. They face it together and support each other even if it hurts the other individual's interest. Best friends accept each other with their positive and negative qualities. Nothing is hidden between true friends; they know each other's strengths and weaknesses.

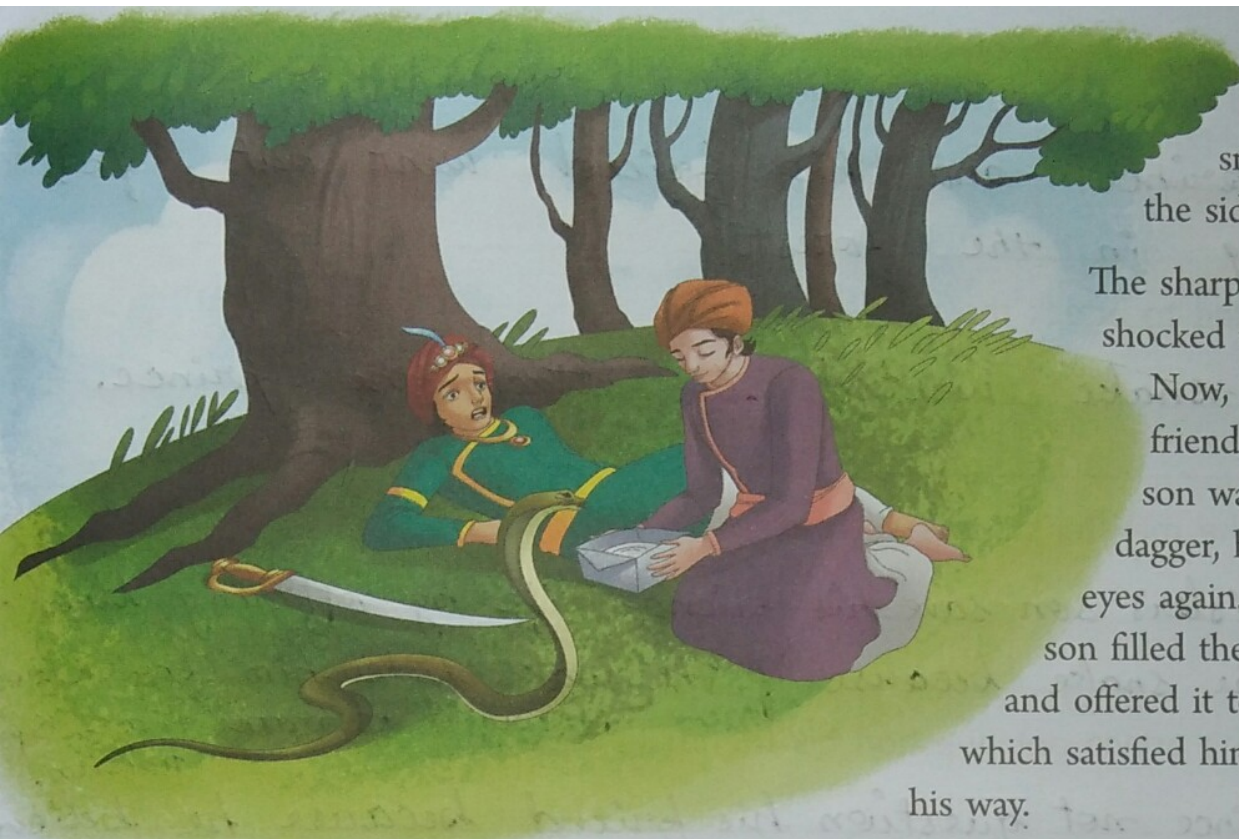
Here is a story of the trust on friends.

(A prince and a minister's son went out for hunting in the forest.) After wandering the whole day, they felt hungry and were exhausted. They found the cool shade of a tree and sat down to rest. Soon, the prince fell asleep, while the minister's son stayed awake and kept guarding. After a while, a snake slithered towards the prince. Furiously hissing, it was about to bite him. However, the minister's son quickly raised his sword. But before he could kill it, the snake spoke up, "This prince was my enemy in my previous life. I cannot rest until I suck his blood."

The minister's son wanted to save his friend's life. He was intelligent. He said, "If I give you a little of his blood to drink, will that quench your thirst?" Saying this, he knew that he was saving the life of the prince because if the snake bites him for blood, it would at the same time spit poison that was sure to kill his friend.

The snake agreed. He was only after the prince's blood and not his life. The minister's son made a cup out of dry leaves. He climbed upon the chest of the prince who was still fast asleep. He pulled out his dagger





and made a small slit around the side of his throat.

The sharp cut suddenly shocked the prince awake.

Now, seeing that his friend, the minister's son was holding the dagger, he closed his eyes again. The minister's son filled the cup with blood and offered it to the snake which satisfied him and he went his way.

Meanwhile, he collected some medicinal herbs and bandaged the wound. A few hours later, the prince awoke and made preparations to proceed further. He said nothing and walked happily as if nothing had happened. Even after spending two days in the forest, the prince never reminded him of the event. It was the minister's son who began to grow impatient as to why he was not questioned. He finally said, "Friend and master, you know that I climbed upon you and slit your throat, drew blood and then bandaged you. You even saw me doing it. Still you haven't questioned me or asked me for an explanation?"

"You are a friend of mine," the prince answered. "I believe that whatever you have done must have been for my good. That is why I desire no explanation. I have boundless trust in you - that my friend shall never do any harm to me."

This is the mark of true friendship. A friend is one who can even become harsh to bring greater advantage to you. In return, he who does not sulk or feel hurt by the actions of his friend is a true friend.



## Exercises



A. Answer the following questions:

*Ans.*

1. What are [the qualities of a true friend? →

The true friends don't desert each other when there is trouble, true friends accept each other with their positive and negative qualities.



2. Where did the prince and his friend go?

The prince and his friend went out for hunting in the forest.

3. Who wanted to attack the prince?

The snake wanted to attack the prince.

4. How did the minister's son save his friend's life?

The minister's son save his friend's life by offering blood of prince to the snake because if the snake bites him for blood it would at same time spit

5. Why did the prince not question his friend?

poison.

The prince not question his friend because he believe that what ever his friend done must have been for his good. The prince have boundless trust on his friend.

**B. Fill in the blanks:**

1. True friendship thrives on Trust, inspiration and comfort.
2. True friendship grows better with time.
3. Encourage others to talk about themselves.
4. True friends are not opportunists.

**C. Write T for 'True' and F for 'False':**

1. Friends think alike.
2. True friendship never fades away.
3. We should make the other person feel important.
4. True friendship is selfless.

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